



Beacon Roofing Supply

September 29, 2017

To Our Valued Customers,

In the spring, we communicated that Beacon received manufacturer price increases covering many of our product categories. Although we have attempted to mitigate the impact on our customers, we have since experienced several significant hail storms and, more recently, hurricanes that have put added pressure on supply and demand. The result of these events has been continued raw material and supplier cost increases. Coupling these facts with the reality of increasing costs in general leads us to begin to pass along these costs.

Effective October 23, 2017, we will be implementing increases ranging from 5-8% across all products. Although we know increases are rarely welcome news, we trust that our approach of providing advance notice will afford you the ability to account for it in your pricing to your customers. We recognize that you have choices when it comes to suppliers, and as result, we greatly appreciate your support and loyalty.

We will continue to strive to provide the best possible service while maintaining consistent and competitive pricing. We appreciate your continued support and thank you for your business.

Sincerely,

Paul Isabella
President and CEO
Beacon Roofing Supply